



John Siegler, General Manager, Brazos Valley Communications
1240 E. Villa Maria Rd, Bryan, TX 77802 • Phone: (979) 776-1240 • Fax: (979) 776-0123 • No Phone Calls Please
Applicants Learning of Positions via Station Websites should email: promotions@brazosradio.com

Job Opportunities ■ Radio Sales

- **Senior Accountant Manager / Sales**

- Stations: All
- Level: Full-time w/ benefits
- Salary/Commission: Commensurate with performance and experience. 90 day renewable guarantee against commission. 100% commission by 180 days.
- Focus: Local, Direct, and Agency Accounts with billing history, developmental accounts, and new categories.
- Job Description:
 - Develop and cultivate relationships with local decision makers and identify key marketing challenges for clients and prospects. Existing local relationships a plus!
 - Responsibly manage and grow existing accounts with customer focused approach.
 - Provide revenue generating solutions via marketing campaigns incorporating radio advertisements, promotions/events, and interactive media.
- Requirements:
 - Radio/Media Sales experience preferred - other applicable experience considered.
 - We are looking for highly motivated sales professionals. If you are detail-oriented, effective in time and self-management, and possess creative savvy, we want to talk to you!

- **Account Manager / Sales**

- Stations: All
- Level: Part-time/Full-time
- Salary/Commission: Commensurate with performance and experience. Combination of accounts with billing history, prospect accounts, and possible monthly guarantee against commission.
- Focus: Local Direct Accounts and Categories. Particular emphasis on local sales for ESPN AggieLand 103.9, 101.9 The Beat, and Radio Alegria.
- Job Description:
 - Entry to Mid-Level Sales. Part-Time sales may be combined with programming position.
 - Develop and cultivate relationships with local decision makers and identify key marketing challenges for clients and prospects. Existing local relationships a plus!
 - Provide revenue generating solutions via marketing campaigns, radio advertisements, promotions/events, interactive and social media.
- Requirements:
 - Radio/Media Sales experience preferred - other applicable experience considered.
 - We are seeking Sales professionals with strong attention to detail, the ability to self-motivate and manage, who are energized by the thrill of bringing in new business.

How to Apply: Please email Resume & Cover Letter (no phone calls please) to:

promotions@brazosradio.com

Please identify specific position sought in email subject line & referring source or individual text.